

Hello from Hotelstuff

First and foremost, please come and listen to Lorraine talking on *Sustainable Tourism, Green Operations and Procurement* at Hostex next week, 3.45pm on Tuesday, 19 March 2013.

Upcoming Events - Lorraine's speaking engagements

Starting this Friday:

GARDENER LIVE EXPO AND THEATRE: 15 to 17 March - Pretoria Botanical Gardens

Along with local experts talking about water conservation and creative landscaping in Pretoria's world famous botanical gardens, Lorraine will be talking about Eco Green Living Choices in the theatre sponsored by Nampak. On show will be new gardening trends and ideas, container gardening, a kitten show and dog walk.



HOSTEX EXPO: 17 to 20 March - Sandton Convention Centre - Unilever Theatre

Lorraine will be speaking in the new theatre in Hall 2 on Tuesday 19th March on why and how to reduce our impact on the environment, what makes a product green and where to find it; a visual journey aimed at both hoteliers and manufacturers to illustrate how easy it is to go green.



Come and visit our stand B7 at Hostex.

Such A Loser Shosholoza

When you speak green, you must be green. You must eat, sleep and live green. Flying and driving will stomp big fat carbon footprints all over the sky.

So I go by train.

I love trains. Cape Town/Joburg is Premier Class, with my car on board - my usual choice. PE has only Shosholoza Mehl - I have no choice. Our tourists are in for some nasty surprises...

It begins on the platform. Park Station, Johannesburg. A steaming Sunday afternoon. A Wannabe Kardashian Bimbo in a gold Lycra top, white skinny leggings and killer heels saunters up and waves a clipboard at me. She spits "A7" . I manhandle my luggage (no porters) on board, pass the toilet with its sticky, urine carpeted floor and peer into Compartment A7.

A7 is occupied. A7 is occupied by an obese, damp, un-fragrant blond with cold blue eyes and reptilian skin. She wears a floaty, floral kaftan and mangled green flip flops, tortured into submission by twisted toes and bunions. She has no teeth.

There are to be 4 of us in this sweltering cell. Four of us crammed into four bunks. I booked a *Coupe for One - a Coupe for Just Me*. The Clipboard Bimbo waggles her head and rolls her eyes. "M'am, you booked wrong, you booked wrong." Never waggle a head at me. Never. Ever.

It got worse... (to be continued on Facebook)

Event Greening Forum

Don't forget that we are offering free directory subscriptions to suppliers of conferencing products and equipment, who register before the end of March with the [Event Greening Forum](#). The growth in awareness in running "green" events has been amazing, and with Lorraine recently voted onto the EGF Committee, we will be strongly motivating organisers and exhibitors to look for you on the new Hotelstuff/Greenstuff web category under "Event and Conference Supplies (Eco)".



Lorraine Jenks

What We've Been Up To

Eskom and Hotelstuff/Greenstuff Workshop - Port Elizabeth

We love PE. Another workshop; another excellent turnout of regional hoteliers who showed real commitment to hearing what we had to say about Green Hospitality and what Eskom had to say about their energy saving rebate schemes and incentives. Thank you, again Radisson Blu, for coming out tops with service and attention to detail, especially in the conference centre... and the view!



Hoteliers watch your mail for invitations to more Hospitality Workshops around the country. Contact us at workshops@hotelstuff.co.za for more information.

Rediscovering Jo'burg

Check out downtown Jo'burg and see the transformation of some of the old buildings. Stunning penthouse apartments, hotels, food, art, music and rediscover landmarks like the elegant old Rand Club which fed and watered mining magnates and politicians and an uber exclusive men's club that banned women until just the other day.

Photo Gallery of our Activities:



Radisson Blu Conference Centre. Nice turnout of hoteliers for our workshop with Eskom.



Stanley April interacting with his audience with skill and humour.



One of the many exhibitors.



Radisson Blu excels once again with great food; pasta mixed in parmesan shell.



Dorothy and Sue breathe out in our PE "office".



Mercedes Benz Fashion Week in Newtown. Suzaan Heyns' 2013 collection made from cork fabric. Yes, natural, sustainable cork.



Rediscovering Jo'burg finds us at Johannesburg Art Gallery. Nice surprise to see recycled art. Brooms.



More... Irons. Well?



Arts on Main in the Maboneng Precinct. Found this couch woven from recycled car tyres in one of the boutiques.



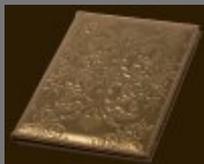
Remember Taryn's vertical garden in our Green Lifestyle Home at Decorex? She now owns a rooftop garden called The Living Room in Maboneng.



Young man making chairs and children's furniture from old cardboard boxes. Will be adding him to website.



Sights, smells and every kind of organic food you can imagine. Fair Trade tea, raw chocolate, craft beers; you name it.



BARNO

Barno manufactures to specification in genuine leather, synthetic leather (PU) and PVC vinyl such items as Directory of Service folders, Do Not Disturb signs, menus, bill folders, conference blotters, airport collection folders, wine lists, telephone notepad holders, desk blotters, high res digitally printed counter mats and banners etc. Enquire about their eco-friendly leather range.



BETTER EARTH

Affordable cleaning products that have little or no effect on the environment. Better Earth products are kept simple whilst still being effective & free of ethoxylated ingredients, sulphated surfactants, parabens, animal products, colorants and synthetic fragrance! Endorsed by Beauty without Cruelty their products are never tested on animals. Products in their range have been finalists in the Fair Lady Best Buy Consumer Awards since 2010.



BRISTOL TOWELS

Bristol Towels take pride in providing the very best in innovative and superior bed and bathroom products, with personalised embroidery done in-house. They create the perfect finishes for your home and personally pledge excellence in doing so.



BUNDUBAGS

Bundubags is a range of striking, handmade bags inspired by a group of South African women and the versatile possibilities of commercial, recycled and repurposed cargo strapping at their disposal. The bags are completely unique, 100% African made, eco-friendly and harnesses the existing skill of traditional weaving techniques. Each Bundubag is completely handmade, from the woven strapping, to the hand printed, 100% African cotton Shwe Shwe print lining.



CONCEPT G EXHIBITIONS & EVENTS

ConConcept G Exhibitions & Events is a specialist exhibition stand and event contractor with a collective 26 years' experience and expertise, offering a full turnkey design, construct and realize exhibition and event service worldwide.



DRIP COFFEE SUPREME

Drip Coffee Supreme provides fresh filter coffee that can be enjoyed anytime and anywhere, with minimal impact to the environment. Perfect for the home, office, camping and travelling. No machines or electricity needed!



ECO FURNITURE DESIGN

Eco Furniture Design welcomes you to a world of fabulous decor and design! Eco Furniture can design and custom make each item to fit your space and style perfectly. Their furniture is made from reclaimed and sustainable timber and they are as passionate about their furniture as they are about the environment. Let Eco Furniture Design plan your custom furniture piece!



EXPO PROMOTIONS

Expo Promotions is an exhibition and eventing company, who run their own events and are also contracted on a regular basis to manage exhibitions for clients and play a supportive role in event management. They can, on a full brief from the client, initiate a concept/theme, plan, implement, manage and co-ordinate the expo or event from conception right through to closure with minimal effort from the client.



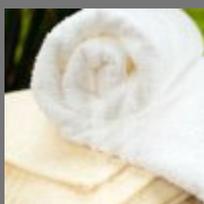
FIZZ MARKETING

Fizz Marketing prides itself on building lasting client relationships, delivering personalised, effective marketing and event solutions of the highest standard. Whether it's a marketing statement or a memorable event, Fizz Marketing has the experience, expertise, contacts, patience and passion to make it happen - stress and hassle-free.



FORMFUNC STUDIO (Humanscale)

Through Formfunc's exclusive partnership with Humanscale, the global leader in ergonomic design, they supply a range of world class products that are transforming the way users perceive ergonomic design. Their ergonomic chairs, monitor arms, task lights and other peripheral tools aim to customize the workstation around each individual user and in so doing increase health, productivity and efficiency in the workplace.



GLODINA

Glodina is a leading manufacturer of towelling and related products in South Africa. Glodina is a respected supplier to the hospitality industry and has been for over 50 years. Glodina Marathon Snag proof towels can be found in most top hotels in South Africa as well as in many top hotels in other parts of the world. Glodina Black Label Marathon Snag Proof Towels dry up to 30% faster than regular woven towels and last 2 to 3 times longer.





HEALING EARTH

Healing Earth provides a full range of holistic spa products. Their products are free from petrochemicals, colourants, DEA and synthetic preservatives. Packaging is biodegradable and recyclable. No products have been tested on animals. They pay fair trade prices and support local farmers.



HERITAGE ENVIRONMENTAL MANAGEMENT COMPANY

The Heritage Environmental Management Company has been formed to provide operators of all types of businesses with an effective environmental management and rating alternative designed to reduce and limit the impact that their operations have on their environment. Heritage incorporates the standards of seven international programs in a three-tiered approach to sustainable and responsible operations.



JUST SO COLLECTION

Just So Collection, a South African company with locally manufactured products, focuses on being purely a guest amenities company and is based on a desire to be unrivalled in terms of quality and service. Just So's clients are hotels and they create products with only hotels in mind. Just So Collection create extraordinary guest amenities, which can be either a bespoke line or one of their stock lines.



KADORO EVENTS AND COMMUNICATIONS

Kadoro Events and Communications is an event management and brand activation company, which focuses on creating strong brand awareness. All enhanced with supplementary public relations activities. Kadoro looks at campaigns and events from a strategic point of view by analyzing the brand intrinsics, strategic plans, creative developments, current marketplace and client issues.



KROST OFFICE PRODUCTS

Krost Office products are a South African company that designs, manufactures and distributes office accessories. Their products are used to enhance the environment of any office. Ergonomics and comfort of use is a vital aspect of their designs in a range of metal, wood, leather and plastic office accessories to suite your office and definitely your style.



LEAD LAUNDRY AND CATERING

Supplier of laundry equipment, catering equipment and household appliances. They represent world leading brands that include Speed Queen, Girbau, Jensen, Ipso, Fagor, Indesit and Hitachi. Their rapid and sustained growth over more than two and a half decades bears testament to LEAD's ability to maintain a service that is humble, professional and personal.



LITHA COMMUNICATIONS

Litha Communications is a 360° turnkey PR Agency, specializing in Public Relations, Project Management, International and National Professional Conference Management, as well as the architecture and management of Public Events, Gala Awards, Exhibitions and Brand Experiences.



LUXURY GUEST SOLUTIONS

Luxury Guest Solutions launched two international on-trend brands and an Africa-inspired eco guest amenity collection. Shanghai Tang is a pioneer Chinese luxury brand celebrated for its contemporary chic. British vegan hair care brand Tara Smith uses natural formulations and organic ingredients. Africa Organics boasts potent African actives and Ecocert accreditation.



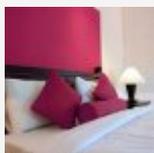
MANTELLI'S

Mantelli's produces world class premier biscuits, specialising in smaller runs of niche biscuits and cookies which have a significant handmade component differentiating them from biscuits made in mainstream factories. Mantelli's offer a wide range of delicious biscuits & cookies, shortbreads & rusks. Mantelli's corporate range can be personalised with your branding, making an ideal night time treat.



MIKO COFFEE

Miko's Fairtrade coffee carries a variety of superb coffee blends ranging from a more medium to a rich roast. Miko's Pouch Pack System offers a convenient, hygienic and portable coffee solution and their Pod System is an ideal way to serve the perfect espresso. Miko can supply a range of filter coffee solutions to suit most requirements, including Industrial Espresso machines. Customers purchasing a Fairtrade product have peace of mind that their money will not be used to further exploit third world communities.



MULBERRY SILK DUVETS

A Mulberry Silk Duvet or Silk Comforter is lightweight, supple and compact, hypo-allergenic and does not trigger feather-related allergic reactions. Silk bedding is easy to store, move and dry-clean, and incredibly efficient as a temperature regulator - perfectly warm n snug in winter, and light n airy in summer.



NATURAL PACK



Natural Pack is a wholesale distributor of 100% Biodegradable and Compostable Packaging Solutions. All products are made from renewable resources with no harmful binding agents or chemical additives & are engineered to be 100% Biodegradable and Compostable within 90 days after use. Products include a wide range from an assortment of cutlery, drinking cups, and thermal insulated coffee cups and biodegradable PLA lids.



NEWELL RUBBERMAID

Newell Rubbermaid offers a full range of cleaning and mopping equipment. Their products carry LEED (Leadership in Energy and Environmental Design) accreditation and they subscribe to Green Cleaning practices (to protect health without harming the environment).



OSIBA RESEARCH

Osiba Research specialises in entrepreneurship and small business development policy and programme research and regulatory simplification advisory services. Osiba Research works with a large network of entrepreneurship and small business development research and consulting professionals across South Africa.



PAPERSMITH & SON

Their range offers a wide array of weights, colours and textures suitable for a myriad of applications for the hotel industry. They have papers suitable for all stationery requirements; door hangers, packaging, brochures, tags, menus, invitations, room directories, visitor cards, vouchers, gift bags or postcards.



POWERPLASTICS POOL COVERS

PowerPlastics Pool Covers reduces the water, chemical and power consumption of swimming pools through the smart use of pool covers. The thermal range has recently been upgraded to GeoBubble, a new high performance thermal material, for even greater savings. Use Sol+Guard to raise temperatures by 80C and EnergyGuard to reduce power consumption by 50%. Also an excellent winter maintenance solution.



PRINTWILD

PrintWild takes your favourite image and turns it into a wide format canvas, acrylic or glossy print. Only the highest quality machine, ink and paper are used to produce exceptional canvas prints, acrylic prints and glossy prints in full colour, sepia or black and white.



SCAN DISPLAY

Scan Display is a leader in the Southern African exhibition and display industry, specialising in award-winning stand design, retail displays and event and exhibition infrastructure. They are committed to greening and to promoting eco-friendly practices throughout the company. Scan's MD, Justin Hawes, was instrumental in the formation of the Event Greening Forum, which promotes sustainable business practices within the South African events industry.



SHADES OF GREEN

Shades of Green is a sustainable event and exhibition management company based in Durban, South Africa. They assist their clients to plan and execute their social and corporate events and exhibitions professionally, and in a socially and environmentally responsible way. Shades of Green reduces environmental impact, while increasing economic, social and environmental benefit.



SHOW LIGHT

Show Light supply full event and corporate, sales, services and installation solutions including Sound; Lighting; Stage, structures & Sets; AV & Screens; Event / Function Management; Music & DJ's; Event & Function design; Decor & Accessories and Power Solutions.



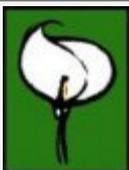
SOLAR FOCUS

Solar Focus takes pride in offering excellent technical support after installation of Solar water geysers, Heat Pumps, Photovoltaic systems and other energy saving devices. They have gained vast experience in the field of renewable energy over the past 5 years, being one of the longest standing companies in the area. Solar Focus specializes in servicing the Mpumalanga lowveld and escarpment region including Nelspruit, White River, Hazyview, Malalane, Komatipoort, Barberton and Sabie.



SPECIALISED EXHIBITIONS

Specialised Exhibitions Montgomery offers South Africa's largest portfolio of exhibitions servicing business to business sectors of the Southern African economy. Backed by over 42 years of experience, Specialised Exhibitions Montgomery is a member of the prestigious Montgomery Group and is recognised locally and internationally as an organiser of innovative, inspiring and highly effective exhibitions that meet the needs of the industries it serves.



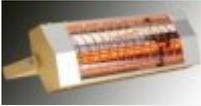
STEADFAST GREENING

Steadfast Greening provides specialist event greening services to promote sustainable event management. This includes eco procurement, energy efficiency, waste reduction, promoting cleaner technologies and calculating the carbon footprint of an event. Training and capacity building, project management and facilitation skills assist in pulling all of this together in a practical way.



SYCRO DISTRIBUTION

Sycro Distributors, established in 1998, have supplied the hospitality industry with specialised, quality products at competitive prices since then to over 300 establishments throughout South Africa & Africa. From table Lighting, Parasols/Umbrellas, Book/Box Matches, Spirit Gel, shatter proof polycarbonate serveware etc. to mini kettles, Sycro pride themselves on delivering quality service & attention to specific requirements.



TECHNILAMP

Technilamp is South Africa's leading supplier of ultraviolet lighting and infrared lighting technology. The company, formed 30 years ago, has been and continues to be the exclusive supplier of the Philips range of ultraviolet and infrared lighting in South Africa. From infra-red zone heaters, infra-red process heaters to living colour lamps to colour your world! Visit our website for more information.



THREE CITY EVENTS

Three City Events Pty Ltd is one of the foremost exhibition management companies in South Africa, producing market leading events, with shows attract over 150,000 visitors annually. They are committed to continually reducing the environmental footprint of their expos and encouraging sustainable practices amongst their exhibitors, suppliers, venues and fellow organisers.



TRUE NORTH EVENTS

The Forge, is established since 1994 in Cape Town. The Forge produces state of the ironmongery art hand forged functional and decorative wrought iron, using traditional blacksmithing techniques. Each project is exclusively crafted and manufactured to the customer's requirements by Nicolas Lehmann's workshop. The Forge undertakes both commercial and private projects to deliver high end ironmongery restoration projects, architectural and decorative applications for the local and international market. Commissions are undertaken from monumental sculptural pieces to a bespoke feature piece enhancing an architectural space or landscaping projects.



VEGWARE

Vegware South Africa, are pioneering the development and manufacture of eco-friendly catering disposables and food packaging. Vegware products are stylish, functional, economic and sustainable. The Vegware range of 250+ compostable products spans cutlery through to tableware, napkins hot and cold drink cups, and takeaway packaging.



WL COLE (PTY) LTD

W.L. COLE (PTY) LTD has been a premier supplier to the hospitality industry for nearly 50 years. Whether a hotel, restaurant, bar, conference centre or spa, as a one stop shop carrying thousands of stock items they supply almost all the requirements of their customers in the hospitality industry at the most competitive prices.

HEMP - The Premier Eco-Textile

The fibre from the hemp plant is one of the **longest** and **strongest** vegetable fibres known to man; it is soft and attractive and loaded with **excellent natural properties** that it seems almost custom designed to provide our planet with an incredibly **versatile, sustainable material**.

Hemp fabric provides all the **softness of a natural textile**, but with a strength that is an amazing **3 times higher than cotton**, making it uniquely **hard-wearing and long-lasting**. The attractive **natural finish** of 100% hemp fabric can also be mixed with cotton or silk to produce a wide variety of **different weights and types of fabric**.

For more information, and to order hemp textiles, please visit www.hemporium.com or email tony@hemporium.com



Hemp interior, with Hemp carpets, couches, walls, chipboard, curtains, cushions and lampshade



Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Eco Events & Conferences Directory: We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking: Ask Lorraine to come and address you, your team or your community. Lorraine has become a popular motivational speaker on sustainable and responsible hospitality and family lifestyle. She has been invited to speak at international conferences, seminars, exhibitions, right through to small local functions.

Workshops: Hotelstuff/Greenstuff is running nationwide workshops on Green Procurement in partnership with Eskom who promote their rebate and incentive schemes. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

Our Awards

2011 Winner EXSA
Best Green Indoor Pavilion
Hostex Johannesburg



2011 Winner
Invelo Responsible Tourism
Chairman's Award



2010 Winner
Best Overall Stand
Decorex Johannesburg



2010 Winner
Excellence award
Decorex Cape Town



For more information please visit www.hotelstuff.co.za and www.greenstuff.co.za; drop us a line at info@hotelstuff.co.za or call us on 0860 272 272.

