

Hotelstuff / Greenstuff

Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #48

September 2015

Hello from Hotelstuff

Food. It's all about food now. Old fashioned, organic food versus commercial, Franken-food. Cruel food versus kind food. Fast food versus slow food.

When I was a little girl, we just called it "food". Now we must call it "organic" food. Why is it that organic food costs more? Why is it that the other stuff (the industrial, modified, medicated, tortured stuff) has become the norm and costs less? Something is wrong with this picture.

Our next big workshop is all about this. We, the consumers, have to force the change... more below.



Lorraine

Please remember to 'LIKE' our Facebook pages:



Upcoming Event

SUSTAINABLE AND ETHICAL FOOD AND CATERING WORKSHOP

A "first" for South Africa, our ground-breaking **Sustainable and Ethical Food and Catering Workshop**. After working with the hospitality, events and other industries about greening their facilities and operations, we have realised that we need to meet the demands of local and international visitors who want to know where their food comes from and have become "conscious" Consumers. We will prepare two plates of food - one the good, organic stuff - the other commercial, mass produced stuff. We will compare tastes and costs and discuss all aspects of sourcing and producing good, ethical food.

For further information or to book your seat please email workshops@hotelstuff.co.za - space is limited and booking is essential!



**SUSTAINABLE and ETHICAL
FOOD and CATERING WORKSHOP**

13 October 2015 | 10am-3pm
Venue: PRUE LEITH CHEFS ACADEMY, CENTURION
Cost: R450 per person
Reservations: workshops@hotelstuff.co.za

An invitation to Chefs and Food Professionals.
Are you offering ethical and responsible food?
Patrons are demanding fair, fresh, organic food.
Do you understand the labels and standards?
All aspects of conscious and sustainable food production.
Chefs will prepare two meals to compare taste and costs.

Fresh food market in grounds for general public

Brought to you by:
Lorraine Jenks, Caroline McCann and Robyn Higgins



What We've Been Up To

WOMEN IN QUALITY

Feeling acknowledged and grateful... an award from Women in Quality for my work in promoting sustainability and greening practices. Gratifying to see that there is so much awareness at last.

I gave a talk on how Quality and Standards Auditors and Assessors are positioned to have a huge influence on their industries' environmental policies.

What a pleasure to address a room full of dynamic, committed and well-connected women.



SLOW FOOD THEATRE

A long, but really fun day as MC, introducing chefs and foodie experts in the Slow Food Theatre at the Good Food and Wine Show. We explained the mission of the international Slow Food movement and demonstrated some foods. Surprised at the size of the audiences, considering cold weather and sports events.

Sydwell from Braeside Meat Market had us in awe. We forget the art of butchery - quick, deft knife skills - fascinating to watch. I can't explain why, but to me, almost like a ballet, done with such grace and concentration. He explained the cuts and then Konstant explained the history and advantages of Afrikaner beef. Mellissa is our Art of Taste fundi, specializing in identifying uniquely South African foods, seeds and plants to be formally registered in Italy. Brian from Cheese Gourmet talking about what he loves best.



AFRICA WASTE WEEK

I was invited to be on a panel with a specialist from the CSIR to discuss Food Waste in Africa. Interestingly, Africa does not have food "waste" per se, but rather food "loss" during growing, storing and distributing. Where as overseas the "waste" is at retail and consumer level. There is work to be done. It is fixable in Africa.



TSHWANE TOURISM ASSOCIATION

Gave my "Fifty Shades of Green" talk to Tshwane Tourism Association. An engaged audience and a warm vibe thanks to really good event management. Thank you Bronwyn and team and thank you, Pretoria!



SLOW FOOD CHINA

I have been invited to represent South Africa at the Slow Food China Festival in Beijing. It is heartening to learn that China has joined the international Slow Food movement and will work with us towards preserving good, clean and fair food for everyone.



Read some of our [previous newsletters](#) to see what we've been involved in

New and Repeat Subscribers to our Directories



AMBIENCE GUEST AMENITIES

Ambience Guest Amenities was set up specifically to meet the needs of small independent hotels, guest houses, lodges and B &B's. Nine years later we have developed and launched the Michelle Kelly™ range of luxury, affordable guest amenities as well as increasing our range of products to meet any of your needs. Combine this with our exceptional service and quality products, Ambience Guest Amenities can supply you with all your hospitality requirements.



BRANDOVATION

At Corporate Clothes we cover the entire range of corporate wear solutions. A company's corporate identity is a crucial aspect in terms of a professional look. It is simple to get that professional look as well as getting your company's name out there by simply branding your corporate clothing. We supply an extensive range of clothing, uniforms and formal wear to suit your company's professional brand.



CHIC LINEN

At Chic Linen, we realise that QUALITY, DESIGN and DURABILITY are equally important for our special establishments. Our 5 Star HOTEL QUALITY bedding products are made with fine EGYPTIAN COTTON that our satisfied customers are sure to enjoy for a long time. We pride ourselves with our exclusive woven linen fabrics. These weaves can be tailor made/woven with your special design/logo. Our exceptional products are coupled and delivered with a matching exceptional service. We offer 20% OFF on all hospitality orders on our online shop.



COCO LINEN

Coco Linen sources, manufactures and supplies quality linen products to Hotels, Guest Houses, B&B's, Backpackers, School and University Hostels, Hospitals, Retail and Homes. We select only the finest linen and quality materials for ultimate luxury and subscribe only to the highest standards of workmanship and finish.



CUSTOM DESIGNS

At Custom Designs we have been making solid wood furniture for 25 years, specifically for the hospitality trade. I have worked in the industry for 23 years and have designed my products around the hospitality industry.



DESIGNERS INK

Designers ink provides creative and functional solutions for your branding and design needs. We conceptualise, design and manufacture custom made products, including models, replicas, logos and product reveal systems.



DISTINCTIVE DESIGNS

From pots and plants (living or silk), to hard and soft landscaping elements, to troughs and enchanted water features and sculptures, to incredible art pieces and benches, we offer it all.



DYNACHEM

Dynachem has partnered with French company HTS Bio in introducing a new eco range of cleaning and maintenance products. All these products are certified with EU Ecolabel or Ecocert accreditation. Dynachem is also a supplier of a range of SABS approved HACCP cleaning products for all kitchen and food processing areas and can supply a full range of cleaning sundry items i.e. mops/brooms etc. We are your complete one stop supplier for all your cleaning needs.



GAUTENG WOODCRAFT

Gauteng Woodcraft cc was established in 1997 and is a manufacturing company that specialises in a wide variety of manufactured solid wood & supawood products. Gauteng Woodcraft manufactures products for major industries in various sectors such as casinos, hotels, furniture manufacturers, kitchen manufacturers, interior designers, joinery shops and property developers.



GERBER FRESH

Gerber Fresh are EXPERTS in the field and suppliers of Premium global brands of equipment for tray/top sealing machines for HMR and butchers, bakers, fruit and salads etc. as well as equipment for bar & kitchen blending, processing, cutting, dicing, grating, julienne, juicing, vacuum packing, extending shelf life of all perishable foods, fruit, vegetables, meat, poultry and fish.



GREEN STATIONERY

Green Stationery continues to be the leading supplier of recycled and eco stationery within South Africa. They also supply 100% pure honey, in sachets, which are ideal for coffee shops and restaurants. They offer consultancy for businesses that want to improve their green credentials and save money. Clem Angus is a veteran within the green stationery and eco office consumables industry, by using his expertise, you can save money and the planet, while letting Clem save you time too.



HEMPORIUM

Hemporium is a South African hemp company that has been actively promoting the use and production of the eco-friendly hemp plant since 1996. We stock a range of organic fabrics for all your needs, and produce a range of clothing, accessories and body-care products in Cape Town. Hemp is the premier eco-resource and will be a great addition to your green offerings.



HOUSE OF PASSEMENTERIE

The House of Passementerie champions the resurgence of maximalism in interiors, with a wealth of inspiring trimmings and tiebacks for adding a decorative touch to your home or hotel. No more an expensive and unaffordable luxury - everything from furniture, cushions, throws and bed covers, lampshades, curtains and blinds can be embellished with layers and layers of these gorgeous trimmings and tiebacks, it is never too much!



HYCHEM

Hychem is recognized as one of the market leaders of chemicals, environmental solutions, accessories and associated services to the hospitality industry. Hychem has a national foot print with 8 branches around the country and with distributors in Swaziland and Botswana, Nigeria, Zambia and Zimbabwe. Hychem's being an ISO 9001 accredited organization produces products to stringent quality control measures with numerous products achieving SABS certification. Further, Hychem manufacture and exclusively distribute to the hospitality industry a probiotic range of products under license from Chrisal in Belgium.



IGUEST

Talk to iGuest for those essential guest registers and a full range of safety signage for your hotel, lodge or guest house. Stay legal with statutory requirements as well as insurance necessities with Own Risk notice boards for parking, pools and reception.



INTERMARKET GUEST AMENITIES

Intermarket Guest Amenities has over 30 years' experience in serving the hospitality industry! Our consistent and deliberately excellent service has kept us around this long. Intermarket's friendly reach extends nationwide with a wide range of clients from large hotels to upmarket guesthouses as well as B&Bs. Personalise your amenities with your logo - it's an excellent marketing tool! We have excellent relationships with our suppliers and we are constantly creating better relationships with you, our wonderful clients. We are Cape Town's #1 manufacturer and supplier of quality guest amenities.



IRONWOOD CREATIONS

Originally designed bathroom accessories, basins, mixers, door furniture and mirrors made from sand-cast recycled aluminium, which is rust-resistant and low maintenance, to create an original and exciting new finish. The range also includes bath surrounds and concrete pedestals as well as lights to match the look and is ideal for creative decor in an earthy, organically styled farmhouse, game lodge or beach house. The huge range and variety of products available have been carefully designed to cater for all the decor needs of those who are artistically inspired to create natural and organic harmonious interiors. Items can be custom designed to suit the theme of a lodge or hotel.



JUSTSHAZ PROFESSIONAL

Justshaz Professional, as a Hotel Amenity Supplier, strives to do the best and pamper the rest with our exclusive Hair and Body Care Range designed for Bed & Breakfasts, Hotels, Lodges and Guesthouses, etc. Each product is designed with the customer in mind as they have a choice of natural ingredients with ultra-modern package designs. We can customise and personalise all of our amenities by designing and producing any shaped bottle with any branding. We also have a GREEN products campaign. Justshaz manufactures Shampoos, Conditioners, Shower Gel, Body Lotions, Bubble Baths, Soap, Shower Caps and many more amenities to the client's specifications.



L3 MARKETING

L3 Marketing is a specialist procurement company to the hotel and hospitality industries. We supply a range of Fine Dining Air Laid paper napkins (FSC approved) to hotels, restaurants and the hospitality and medical industries as well as a range of olives, stuffed olives, olive oils and balsamic vinegar and relevant stands. We source anything and everything from coat hangers to furniture.



McCLOUDS WOOL DUVETS

Only 100% pure virgin wool is used in McCloud's wool duvets and only 100% pure cotton is good enough for the casing. To make sure the wool stays firmly in place and to give the duvet its plush, luxurious look, the entire product is hand-knotted. We now also sell Wool pillows and Kapok pillows.



MICROS SA

MICROS has the solution for your business! The MICROS Point of Sale and OPERA Property Management System is scalable and designed to meet the varied requirements of any size hotel or restaurant. MICROS is a world class product that provides rich functionality, flexibility and ease of use to complement your business requirements.



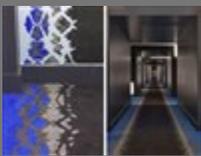
NEXUS ACCESS SYSTEMS

Nexus Access Systems are distributors for Miwa lock and Cardax access control systems. We are also direct importers and distributors of most access control proximity card / tag types in S.A. Because of our card related business we distribute ID card machines and their consumables too. We not only install the Miwa electronic locks, but also CCTV, fire detection systems & general access control systems.



NOAH SOAP PROJECT

Started in 1981 NOAH provides housing, health and social support, advocates for services for older persons through the promotion and replication of our model and collaboration with sector partners and forming working partnerships with Government. NOAH Soap was initiated in 2010 by NOAH Khayelitsha. Using donations of soap from large hotel chains, including the 12 Apostles and One&Only Hotels, and with the help of Charlotte Rhys, the initiative re-uses the hotel waste and transforms it into new bars to sell.



PENTA FLOOR ACCESS FLOORING

Penta Floor, the african distributor for the Shaw Contract Group, started the flooring company in 2005. Penta Floor has quickly grown to become the largest Access Flooring manufacturer on the African Continent and began introducing Shaw program and products to the South African market place in 2012.



PESCATECH

Pescatech is the leading supplier of colour coded brushware to the food and beverage industry in South Africa. Established in 1995, Pescatech has grown into a powerhouse of knowledge and expertise regarding the best practices for the implementation of the HACCP system. Over the past few years Pescatech has added complimentary product ranges to their repertoire, enabling customers to achieve the best possible results within the food industry as well as the hospitality, construction and health industry.



POSTWINK RECYCLING

Postwink is more than just a recycling bin provider: we are an expert resource for all aspects of a recycling initiative start-up: from the bins, to access to recycling collection information, to how to launch and communicate, to training of your staff. So we can pretty much help with all aspects of your start-up project (except for collecting the recycling ourselves!)



POWERPLASTICS POOL COVERS

PowerPlastics Pool Covers, leading supplier of pool covers for the eco-conscious, offers an innovative range of cover solutions designed to reduce the overall environmental impact of swimming pools. Choose from the EnergyGuard GeoBubble or the Energy-saving Solid Safety Cover to reduce filtration times by 50%, or the Sol+Guard GeoBubble to raise water temperatures naturally. Also available are luxury automated systems, child safety covers and SolarPatio, a new range of pool enclosures that simulate an indoor setting. We actively promote a more sustainable lifestyle approach, from domestic pools to larger pools in hospitality venues, gyms and other commercial settings. All products are available across SA and the region.



SOLARIS FURNITURE

Solaris Furniture (Pty) Ltd is a supplier of high quality PE rattan outdoor furniture with aluminium frames, which are rust resistant and weatherproof. We supply headboards, base sets, mattresses, lounge furniture and a range of other luxury home and hotel furnishings at reasonable rates. We also supply bar stools, office chairs, dining room sets, dining chairs and tables made as per clients' requirements. We also offer bedding, including goose down feather duvets. Please visit our website for more details.



SOYLITES

SoyLites, South Africa's pioneers in locally made soy candles pride themselves in offering the best quality aromatherapy soy candles and other soy based body products. SoyLites Eco Candles are non-toxic, long burning and environmentally friendly. The warm oil can be used on the skin as a nourishing skin lotion and as massage oil in spa treatments. Custom branding available and candles can be made according to your specification.



TABRAR & EARLE

Tabrar & Earle, division of The Bespoke Amenities Company, supply and manufacture boutique quality hotel guest amenities, accessories slippers and soap to the hospitality industry in South & Southern Africa. Our ranges cater to a variety of budgets and décor types, from small B&Bs to guest houses, large hotels and resorts. Tabrar & Earle offer personalised products tailored to your specific needs.



THE CHEF SHOP

The Chef Shop can supply the full turnkey package and set-up of restaurants, coffee shops and industrial kitchens from the extraction system to the teaspoons. They supply all ranges of crockery i.e. Fortis, Continental and Nova; Arc and Pasabahce Glassware as well as Biodegradable Takeaway Products. Design assistance is on offer and logo work and sandblasting can be arranged. They also supply a full range of refrigeration systems.



UNIVERSAL PAPER & PLASTICS

Universal Paper & Plastics, together with its subsidiaries manufactures and markets household tissue paper products to both the retail consumer market and away-from-home market. This family-owned business was started in 1950, and has been supplying South Africans with high quality tissue products for more than 60 years. The business has changed dramatically since its inception, and today the focus is on printed serviettes and napkins, bathroom tissue and household towels.



WOODLAM/INTERZIGN

Woodlam and Interzign have joined forces and continue offering chair components to the office and hospitality industries as well as finished bentwood chairs for the restaurant industry. They maintain an extremely high local content in their products and that policy has ensured a place in the ranks of Proudly South African businesses. In addition to a wide range of standard items, they are able to custom make certain chair designs (subject to minimum quantities).



ZAF DISTRIBUTORS

ZAF Distributors CC have been supplying table linen, chair covers, curtaining and accessories to the hospitality and conferencing industry since 2004 and continuous to grow by bringing innovative ideas and keeping up with the latest trends. Our aim is to be a reliable, efficient and affordable source of linen and accessories without compromising on quality, providing product knowledge and customer service. With a wide range of cloths in well over 200 different fabrics, a variety of sizes, colours and textures, we can cater for any style and budget using only the finest imported materials and the latest patterns and designs.

When The Tourists Flew In

"When the tourists flew in" by the Malaysian poet Cecil Rajendra was first published in the book "Bones & Feathers" in 1978

The Finance Minister said
"It will boost the Economy
the dollars will flow in."

The Minister of Interior said
"It will provide full
& varied employment
for all the indigenes."

The Ministry of Culture said
"It will enrich our life...
contact with other cultures
must surely
improve the texture of living."

The man from the Hilton said
"We will make you
a second Paradise;
for you, it is the dawn
of a glorious new beginning."



When the tourists flew in
our island people
metamorphosed into
a grotesque carnival
- a two-week sideshow

When the tourists flew in
our men put aside
their fishing nets
to become waiters
our women became whores

When the tourists flew in
what culture we had
flew out of the window
we traded our customs
for sunglasses and pop
we turned sacred ceremonies
into ten-cent peep shows

When the tourists flew in
local food became scarce
prices went up
but our wages stayed low

When the tourists flew in
we could no longer
go down to our beaches
the hotel manager said
"Natives defile the sea-shore"

When the tourists flew in
the hunger & the squalor
were preserved
as a passing pageant
for clicking cameras
- a chic eye-sore!

When the tourists flew in
we were asked
to be 'side-walk ambassadors'
to stay smiling & polite
to always guide
the 'lost' visitor...

*Hell, if we could only tell them
where we really want them to go!*

Who are we?

Hotelstuff: Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

Greenstuff: Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

Quick & Simple: No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

Virtual Helpdesk: As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

Conference & Event Stuff (Eco) Directory: We have partnered with The Event Greening Forum and created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

Green Hospitality Consulting: If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

Speaking: Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

Workshops: Hotelstuff/Greenstuff is running nationwide workshops on sustainable and responsible hospitality, in partnership with Eskom, who promote their energy solutions. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions.

Awards: Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the rewards here.](#)

2014 Winner
Bronze Award
Inspire Trade Expo



2013 Special Award Winner
**Energy Efficiency
Awareness**
Eskom ETA Award



2013 1st Runner Up
Patron of the Year
SAEE Award



2013 2nd Place
Eco Warrior
Enviropaedia Ecologic
Award



2011 Winner EXSA
Best Green Indoor Pavilion
Hostex Johannesburg



2011 Winner
Chairman's Award
Imvelo Responsible Tourism



2010 Winner
Best Overall Stand
Decorex Johannesburg



2010 Winner
Excellence Award
Decorex Cape Town



For more information please visit www.hotelstuff.co.za and www.greenstuff.co.za;
drop us a line at info@hotelstuff.co.za or call us on 0860 272 272.

