

# Hotelstuff / Greenstuff

## Newsletter

Hotelstuff and Greenstuff Newsletter: Issue #53

December 2016

### Hello from Hotelstuff and Greenstuff

Greetings on this stunning summer's day!

Our normal Christmas Letter will follow shortly. So this newsletter does not have our usual "news" per se, but has an updated list of our latest subscriptions and our host of loyal subscribers who renew every year.

Meantime, we hope your holiday plans are well underway.

We will be back...

Please remember to 'LIKE' both our Facebook pages:



Hotelstuff

and



Greenstuff

### New and Repeat Subscribers to our Directories



#### AFRICAN KINETICS

African Kinetics is the Manufacturer & Supplier of eco and human friendly amenities products to the Hospitality Industry and individual clients. We offer personal service, develop long lasting relationships with our existing Clients and look forward to doing the same for you! We're open throughout the year, with products being readily available. All our products can be customised to your requirements.



#### AMBIENCE GUEST AMENITIES

Ambience Guest Amenities was set up specifically to meet the needs of small independent hotels, guest houses, lodges and B & B's. Nine years later we have developed and launched the Michelle Kelly range of luxury, affordable guest amenities as well as increasing our range of products to meet any of your needs. Combine this with our exceptional service and quality products, Ambience Guest Amenities can supply you with all your hospitality requirements.



#### ASTRO LINEN

Astro Linen was established in 1993, with over 20 years of experience in the linen industry. The company has grown to become one of the leading manufacturers in the industry. Since it was first established Astro Linen has remained committed to its customers. With persisting dedication to providing top quality products and services it has become well recognized in the market.



#### BIOCHEM

The Nu-Eco range of cleaning products is created from 100% natural and non-harmful ingredients. With powerful all-natural cleaning agents and anti-microbial oils, your dishes are clean, your surfaces sparkling, your washing bright, and your whole home smells fresh. Being fully bio-degradable and harmless to our precious watercourses, Nu Eco products feature a half-life of a couple of hours, meaning they are easily the most harmless household cleaning products available.



#### CHOCOLATE GRAPHICS

Chocolate Graphics' chocolates are uniquely embossed with a raised chocolate design. These chocolates make ideal wedding chocolates, promotional chocolates, chocolate logos and personalized chocolates. Our process is patent protected and 100% chocolate. We operate from Cape Town and started doing business in 2007. Supplying branded turndown chocolates to major hotel group and event organisers.



#### DYNACHEM

A new and revolutionary approach for the provision of portable heat for chafing dishes in the hotel and catering industry. The Chafo is a revolutionary and innovative new product from eco-burner. Designed to be the perfect 'drop-in' replacement for gel and wick chafing dishes, it overcomes all of the problems associated with heating chafing dishes by traditional methods. The Eco-burner Chafo is safer, greener and cleaner; the product gives greater control and is less wasteful than traditional gels and wicks.





## ECOSMART

EcoSmart is South Africa's leading specialist to supply and install cost-effective renewable energy solutions to domestic, commercial and industrial customers. With electricity prices set to continually increase, EcoSmart is fully committed to making our world green. See our listing for our extensive range of products.



## EUROBERRY

Euroberry (Pty) Ltd is a reputable supplier of fruit products and has been servicing the industrial, catering and retail trade for more than 10 years. Euroberry specializes in frozen fruit, fruit purees, fruit concentrates, baking stable fruit pieces, candied fruits, cranberries, pumpkin seeds and Goji Berries. Our vast selection of fruit is available all year round, as we source our products from both local and overseas suppliers. We are constantly looking for National and International trends such as "Super Fruits", and the latest innovations so as to be able to supply our customers with an avant-garde product range.



## GUEST SOAPIES

Guest Soapiess was established in 2003 to satisfy the need for high quality & readily available guest amenity products, not only in bulk, but also in smaller quantities. We supply distinctive guest amenities, that we believe are not only of the highest quality, but also affordable. All of our products are completely customisable to meet your unique requirements.



## HYCHEM

Hychem is recognized as one of the market leaders of chemicals, environmental solutions, accessories and associated services to the hospitality industry. Hychem has a national foot print with 8 branches around the country and with distributors in Swaziland and Botswana, Nigeria, Zambia and Zimbabwe. Hychem's being an ISO 9001 accredited organization produces products to stringent quality control measures with numerous products achieving SABS certification. Further, Hychem manufacture and exclusively distribute to the hospitality industry a probiotic range of products under license from Chrisal in Belgium.



## JENEV ENTERPRISES

Jenev Enterprises was established in 1983 and we pride ourselves as the largest stockist and supplier of upmarket towels, bathrobes and washable slippers in South Africa. Our specialty is quality. We offer the following brands; Club Classique, Ecla, Terry Lustre and Zorbatec all of which has a wide range of towels, gowns, hand and bath towels, bath sheets, face cloths, slippers, beach towels, bath carpets and Velour gowns. We also have a special bathrobe for weightlifters and rugby players that has extra sleeve width for bigger biceps and a bigger chest size.



## LAUNDRY AND TEXTILES CONSULTANCY

Laundry & Textiles Consultancy, Technical and Training Services is owned by Ian Harris who has been actively involved on a day-to-day basis in the Laundry, Textiles and Dry-cleaning Industry since 1964. Spend your money wisely during your next laundry purchase. We provide a wide range of expert consultancy & training across all Industries involved with Laundries and Textiles.



## MATCHLESS CANDLES

Matchless Candles import and distribute heat, wax and flame free rechargeable T-light candles and lamps. The beauty of these products is that they are efficient, effective, time saving and budget friendly. Matchless Candles offer an easy way to bring light to tables. For alfresco dining, Matchless Candles offers the simple solution, as our products are wind resistant.



## MICROS SA

MICROS has the solution for your business! The MICROS Point of Sale and OPERA Property Management System is scalable and designed to meet the varied requirements of any size hotel or restaurant. MICROS is a world class product that provides rich functionality, flexibility and ease of use to complement your business requirements.



## MILESTONE KITCHENS

Milestone Kitchens hand crafts free standing designer kitchen and furniture units. The new Kitchen in a Cupboard is a compact, all-in-one solution designed for modern, easy living in small spaces. The concept is fantastic for young couples with small homes, or retirees looking to scale down. It's also perfect for B&Bs, holiday flats, bachelor pads, studio apartments and small beach cottages. The Kitchen in a Cupboard comes in three design ranges, the African Allure, the French Flair and the Swedish Style.



## MOTHER NATURE PRODUCTS

Mother Nature Products are proud local manufacturers of great green baby products. They also provide the following hotel necessities: Cotton/microfiber bath and hand towels - high quality. 100% Natural Skincare: goats milk shampoo and body wash, goats milk lotion, sunscreen spf factor 10, natural laundry bar of soap, organic goats milk bar of soap, roses room and linen spray. Game drive fleece blankets, hot water bottle covers and ponchos with the game park or hotel logo embroidered on it. Highly breathable waterproof mattress protectors made to the hotel specifications.





### **MR PRICE HOME**

Looking to wow your hospitality guests, create an exciting new look for your office revamp, or simply for some inspiration for your client's new home? With our wide range of contemporary homeware and furniture, at exclusive business to business rates, you'll be saving your way to success. To us value means more than just a great price. It's about quality, design and a wide range of products that caters to all of our customers' personal tastes.



### **PETEENS LINEN & DECOR**

Peteens is a manufacturing concern first established in 1991. The product range includes bed linen, table linen, oven gloves and curtaining. We supply the following industries: Hospitality and restaurants; Retailers; Promotional and events; Government tenders. We have in-house screen printing facilities and offer an embroidery service. We manufacture our linen from the finest quality percales. Our tabling fabrics are purchased from reputable mills and tried and tested by large industrial laundries. We manufacture all products to SABS standards.



### **POWERPLASTICS POOL COVERS**

PowerPlastics Pool Covers, leading supplier of pool covers for the eco-conscious, offers a range of cover solutions specifically designed for local issues. With the introduction of water restrictions, there is an urgent need for new thinking when it comes to how pools are planned and maintained. All our pool covers curb evaporation by over 98% and, as a brand, we're striving to improve SA's water outlook this summer. However, with a climate that's becoming drier and urban water demand on the up, pool covers are now a year-round necessity, not just an accessory. Our thermal GeoBubble range also saves power and heats the pool naturally. Where child safety is required, our PowerPlastics Solid Safety is a great way to secure a pool while still saving on water, power and chemicals. We actively promote a sustainable approach, from domestic pools to larger pools in hospitality venues, gyms and other commercial settings. Available across SA and also via our new online store.



### **PRENOX**

When searching for the right company to supply your catering equipment, you need someone that understands the importance of design engineering and its impact on quality and efficiency. Prenox operates within the industrial catering industry and designs, manufactures and supplies a wide range of industrial kitchen equipment and Convection Ovens, including the unique Modular Range.



### **RECYCLING BOX**

The Recycling Box is a space, cost and eco efficient recycling bin for household and office use. The Recycling Box functions as a bin and carry bag which means you can conveniently take your recycling to your closest drop off centre or school. The Recycling Box facilitates separation at source so that you can deposit it directly into the relevant recycling skip without decanting your recycling into separate bags.



### **RODLIN DESIGN**

Rodlin Design was founded in 1993, mainly as an auditorium seating and chair manufacturer, but has since expanded into the conference and hospitality market. The equipment we use in the Hospitality industry is modular, mobile and fold up, multifunctional equipment and complements our seating ranges, which are stackable, linkable and can be transported and stored on a dolly. Through the growth of Rodlin Design locally, we have been able to expand our market and currently we supply Angola, Namibia, Tanzania, Zambia, Botswana, Kenya and Nigeria.



### **SALTO SYSTEMS**

SALTO's proven reliability and recognised stability brings wireless access control to every business, providing vastly better functionality and performance than is possible in a traditional mechanical solution with a flexible management system that requires no software installation, nor the cost of a fully-wired electronic product. All you need is an online device with an Internet connection.



### **TECHNOSWISS**

Supplying the hospitality industry in Africa for over 20 years with premium quality products and exceptional, personalised service. We specialise in hotel hairdryers and magnifying mirrors, however our range includes other highest quality guest room items. Exclusive agents for JVD (France) and now the latest TS range. Contact us with your requirements for a tailor-made solution.



### **TELJOY BUSINESS SYSTEMS**

Teljoy Business Systems specialises in TV Distribution, CCTV, Access Control, Back Ground Music Solutions, Boardroom Solutions and Digital Signage Displays. We offer cash solutions with an optional Service Level Agreement or rental solutions with an incorporated service support. Call us Nationally for your Multichoice upgrades. Site surveys are free. "Professional Integrator of all Audio Visual Solutions."

**[Read some of our Previous Newsletters](#)  
to see what we've been involved in**

## Who are we?

**Hotelstuff:** Conceptualised as a platform for trade introductions and online directory of suppliers, Hotelstuff has since evolved into a sophisticated business tool and much more than just an online directory. Today, many procurement departments from every industry and also homeowners use our two directories as their primary supplier list. Better still, it costs nothing for buyers to contact those listed in our directory. Suppliers simply pay an annual registration fee for their directory listing. Please note **WE ONLY MANAGE THE WEBSITES** and do not get involved in sales or quotes.

**Greenstuff:** Sister website to Hotelstuff, Greenstuff is a separate online directory of the green or eco-friendly products of suppliers listed on Hotelstuff.

**Quick & Simple:** No middle man. Interaction between the third parties is direct and enquiries are channelled to the supplier at no cost. The conclusion of the sale or interaction is not influenced by Hotelstuff in any way and we don't receive commissions or referral awards.

**Virtual Helpdesk:** As a value-add, Lorraine mans a free virtual Helpdesk for buyers who can't find what they need on our sizeable directory or are looking for unusual products or services. Given Lorraine's insight and 15-year tenure in Africa's largest hotel chain as Contracts and Purchasing Manager, she is more than qualified to refer and advise.

**Conference & Event Stuff (Eco) Directory:** We have created a new directory which provides anyone, wanting to host a green event, with easy-access tools to source venues, organisers and product suppliers that are offering 'eco' options.

**Green Hospitality Consulting:** If you sell accommodation or manage a restaurant, call us about a consultation or to run a simple workshop to help you and your staff understand what 'going green' entails and why it needs to be taken seriously - in short, we'll get everyone's buy in, including yours! And if you are a supplier, let us assist with greening your manufacturing process and the lifecycle of your product and packaging.

**Speaking & Workshops:** Ask Lorraine to come and address you, your team or your community. Lorraine is a member of PSASA and has become a popular motivational speaker on sustainable and responsible tourism, hospitality and family lifestyle. All aspects of sustainable, eco and green issues are addressed, debunking the myths and demystifying the jargon and leaving the audience positive, motivated and with easy solutions. She has been invited to speak at international conferences, seminars and exhibitions, right through to small local functions.

**Awards:** Lorraine has received numerous awards and commendations for her commitment to responsible tourism and hospitality in South Africa. [Read more about the awards here.](#)

